



Real Estate Agent Safety

Now Approved in
Alabama for
3 CE Credits!

With recent attacks in Florida and throughout the country, Real Estate Safety has become a hot topic. This class brings a different perspective to your members as it was written by and presented by a 20 year veteran of the real estate industry. This class brings PRACTICAL, implementable ideas to protect not only your agents, but their customers and families as well. Topics included:

- The #1 secret to staying safer both on the job and off...
- Devising a personal safety plan in your
 - Marketing
 - Meeting customers
 - Showing houses
 - Open houses
 - Driving
 - Technology
- Setting up an office safety plan
- How to make more \$\$ by being a SaferAgent
- And much more.

The buddy system and showing up 40 minutes early to showings might SOUND good on paper, but in the busy life of a Real Estate Professional, it's just not realistic. Our training shows your members how to make simple little changes to their daily routine that will prevent, diffuse, and ultimately survive the situations they may face every day.

OPTION 1: 90 Minute Class. Works great as an add-on when I'm teaching another topic at your association. (Example: 3 hour CE class on mortgage finance in the morning followed by the 90 minute safety class after lunch break)

OPTION 2: 2 or 3 Hour Class. Approved by FREC and DBPR for 2 or 3 hours of continuing education for real estate agents in Florida, category: specialty.

Current costs:

- ◇ Speaking Honorarium: (1/2 fee if added on to regularly priced CE class same day)
 - \$225 for 90 minute class \$300 for 2 hour CE class, \$450 for 3 hour CE class, includes reporting to DBPR of credit hours.
- ◇ Mileage if outside of Seminole County at current IRS rates
- ◇ For locations more than 2 hours drive, hotel accommodations may be requested

Classes can be combined, 2 in a day, or shared expenses with another Association within reasonable distance to offset expenses.

BONUS: We'll bring along our "Pop-Up Shop" of self-defense products including pepper spray, stun guns, kubotans and more!