

Welcome to the Real Estate Revolution: Unleash the Power of AI and ChatGPT

2 or 3 Hour
Classes Available
FL CE in Process

Why should you bring Andy Tolbert to your association to present this cutting-edge topic?

- AI is the hottest topic to hit our industry in decades, maybe the biggest thing since MLS books!
- Offer a unique learning experience with AI's transformative role in real estate.
- Led by a seasoned real estate broker and instructor with over 20 years of industry experience.
- Engaging, interactive content blending AI expertise with practical real estate insights.
- Tailored to add value to real estate professionals at ALL levels of knowledge.

What will your members get out of this interactive learning experience?

- Introduction and simple tasks that AI can be used for in their day-to-day activities.
- We'll reveal AI tools that they've already been using for years and didn't even know it was AI.
- How to become a "Prompt Engineer" to get the best results from your interactions
- Latest tools, both free and paid, to leverage AI in their business to more effectively serve their customers in a transaction.
- Learn how to have a full-time, on-call, personal assistant at their fingertips who can also side-hustle as your customer service department.
- Intro to some advanced uses and case studies of AI in the real estate industry, including data scraping, valuation models, and predictive analysis.
- Warnings and pitfalls to the use of AI and how to not get caught looking "robotic."
- AI is here to stay, and the Real Estate Professionals that get on board early will have life-changing results.

OPTION 1: 60-minute lunch 'n learn or 90 Minute Class. Works great as an add-on when I'm teaching another topic at your association. (Example: 3-hour CE class on mortgage finance or investing in the morning followed by the 90-minute AI course after lunch break)

OPTION 2: 2, 3, or 4 Hour Class. 3 Hour Submitted to Florida FREC/DBPR, Approved in Alabama for 3 hours.

Current costs:

- ◇ Speaking Honorarium/Base Teaching Rates
 - \$225 for 90-minute class \$300 for 2 hour CE class, \$450 for 3 hour CE class, includes reporting to FL DBPR of credit hours.
- ◇ Mileage if outside of Seminole County FL at current IRS rates
- ◇ For locations more than 2 hours drive, hotel accommodations may be requested

Classes can be combined, 2 in a day, or shared expenses with another Association within reasonable distance to offset expenses.

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